
Respected Shareholders,

We are pleased to present to you a summary of the results of the operations for the year ended 31st December 2024.

Operating performance:

REVENUE: Group Revenue for the year ended 31st December 2024 has reached RO 3,030.1 million compared to RO 2,942.7 million for the corresponding period 2023, an increase of 3.0%. The Group revenue includes Zain Group, which contributed revenues of RO 2466.9 Mn. Group's revenue increased across all operations with a major portion of that coming from Oman which increased YOY by 2.7%, Iraq by 11%, Bahrain by 7%, Jordan by 6% and KSA by 5% and Kuwait by 4%.

EXPENSES: Group's total expenses (including depreciation) increased to RO 2,584.8 million compared to RO 2,468.8 Mn for the corresponding period 2023, an increase of 4.7%. primarily on account of increase in lease rentals in KSA and Iraq.

Group's cost of sales increased by 3.3% on account of costs related to revenue growth coming from Device and international transit revenue.

NET PROFIT: The Group Net Profit after tax has declined by 2.8% to RO 306.8 Mn compared to RO 315.5Mn in 2023. The decrease is primarily due to the adverse performance of operations in Sudan in 2024, coupled with of a one-time capital gain from the KSA tower sale in the prior year.

Net profit Attributable to Shareholders of the Company for the period stands at RO 78.1 Mn compared to RO 74.8 Mn in 2023, an increase of 4.4%.

Earnings per Share (EPS) Attributable to Shareholders of the Company for the year ended 31st December 2024 RO 0.104 compared to RO 0.100 for the corresponding period of year 2023.

Omantel Domestic operations (Domestic performance)

Revenues reached RO 622.6 million in 2024 compared to RO 606.5 million for the corresponding period 2023.

The growth in domestic revenue is driven by a 6% increase in Mobile Postpaid revenue and a 7% rise in Fixed Broadband revenues. Additionally, contributions from subsidiaries such as Oman Data Park and Future Cities (Tadoom).

Net Profit for the year 2024 stands at RO 69.7 Mn compared to RO 68.3 Mn in the previous period. Net profit increased by RO 1.4 Mn on account of increase in EBITDA by RO 10.8 Mn which was offset by increase in Depreciation and amortization by RO 6.3 Mn, voluntary end of service cost of RO 3 Mn.

Dividend: The Board of Directors, subject to the approval of shareholders, recommends a distribution of a final dividend of 55 baiza per share (2024 - 55 baiza per share).

SUBSCRIBER BASE: The total domestic mobile subscriber base as of 31st December 2024 was 3.96Mn (including Mobile Resellers) compared to 3.62 Mn of the corresponding period due to the growth in postpaid mobile connections, mainly M2M sims.

Domestic Subscriber Market Share: Omantel's Mobile market share as of December 2024 (excluding Mobile Resellers) is 40.2%. The fixed broadband market share as of December 2024 is 54.4%.

Subsidiary Companies:**1) Mobile Telecommunication Company (Zain):**

Zain Group revenues year ended 31st December 2024 was RO 2,466.9 Mn compared to RO 2,361.4 Mn of the corresponding period of the previous year, an increase of 4.5% over the last year. EBITDA stands at RO 861.4 Mn, compared to the corresponding period EBITDA of RO 871.2 Mn recording a decrease of 1.1%. Net profit Attributable to Shareholders of the Company stands at RO 259.8 Mn representing normalized net income growth of 15%,

when adjusted for number range claim, KSA Tower transaction gain in 2023 and gain on business combination from acquisition of IHS (Kuwait TowerCo) in 2024.

The Board of Directors of Zain Group recommended a final dividend of 25 fils per share which takes the total dividend for the year 2024 to 35 fils for the year 2024 reflecting a 72.7% payout ratio from the net profit.

Corporate Social Responsibility (CSR): In 2024, Omantel launched 30 impactful initiatives in Oman, benefiting over 260,000 people. Focusing on digital inclusivity, healthcare innovation, and technology, they introduced projects like 'Maqroo', an Arabic dyslexic-friendly font, and AI-powered tools for early cancer detection. Recognized at the Oman CSR Summit & Awards 2024, Omantel demonstrated its commitment to social responsibility and technological advancement.

Community Wellbeing

1. **Oman Charitable Organization (OCO):** Omantel commitment of OMR 150,000 which is 20% of the total CSR Budget to the Oman Charitable Organization (OCO) as part of its ongoing Corporate Social Responsibility (CSR).
2. **Emergency Fund "Mateer" Thunderstorm:** Omantel has contributed OMR 150,000 to the Emergency Fund managed by the Ministry of Finance, aiming to support families affected by the "Mateer" Thunderstorm.
3. **House Maintenance:** The company supported families with low income to live in healthy and safe homes by providing full house maintenance to houses with critical conditions that can cause hazard living in them. Omantel contributed OMR 100,000 through their collaboration with Dar Al Atta, benefiting 20 families.
4. **Fak Kurbah Donation Campaign:** A humanitarian initiative in collaboration with the Omani Lawyers Association to contribute to the release of insolvents who are imprisoned due to their financial claim cases. The company set aside OMR 10,000 for this initiative in 2024.
5. **Charitable Art Auction:** The charitable art auction initiative aimed to foster art and creativity by auctioning artworks created by local artists in Oman. The objective was to support humanitarian causes, with the proceeds from the auction going towards funding various charitable programs and initiatives provided by the Al Rahma Association. The auction successfully raised a total of 11,000 OMR.

Education

6. **IT & Coding Curriculum:** Omantel supported the development of an IT and Coding Curriculum for grades 1-4, emphasizing its commitment to advancing education and equipping young learners with essential digital skills for the future that aligns with Oman Vision 2040.
7. **"Maqroo" Arabic Dyslexic Font:** Omantel has launched "Maqroo," the first Arabic dyslexic-friendly font, to enhance readability and accessibility for 86 million Arabic speakers with dyslexia. Developed after analyzing 650 fonts, it reduces reading challenges, alleviates stress, and improves word recognition, fostering a more inclusive learning environment.

Environmental

8. **Turtle Commandos Initiative:** Omantel conducted four batches of the Turtle Commandos Initiative in 2024, where over 60 volunteers from Omantel employees participated. This initiative aimed to raise awareness about marine wildlife conservation and empower volunteers to contribute to preserving Oman's natural heritage.
9. **Tree Planting Initiative during Khareef Dhofar:** A tree planting initiative, involving the Ma'an volunteering team, as part of the Environmental

Authority's 10,000 trees planting project. The initiative aimed to promote environmental sustainability and engage Omantel volunteering team in conservation efforts.

Future Outlook.

The year 2024 was a defining period for Omantel Group witnessing significant progress in transiting from telecom to a technology group. Building on the foundation of our **Shift Gear** strategy launched in 2021, Omantel is stepping forward with its **Portal to the Future vision**, a strategy designed to transition the organization into a technology first business.

Omantel plays a central role in Oman's digital transformation, aligning its strategies with Oman Vision 2040 to accelerate the country's shift toward a knowledge-based economy. Omantel's investments in 5G networks, cloud computing, and Gen AI supports the national goal of ensuring world-class connectivity, digital services, and smart infrastructure that meet the demands of an evolving economy.

We are continuously investing in Emerging Tech and Digital Growth, integrating Artificial Intelligence (AI) to drive innovation. Through OMPay, we are positioning it as a leading fintech solutions provider offering Payment Service gateway and remittances.

Additionally, we are preparing to launch Marketplace, a customer-first e-commerce platform set to redefine Oman's marketplace. Meanwhile, AI powers our AdTech transformation, leveraging network data to optimize targeted advertising, enabling businesses to engage audiences intelligently and automate marketing efforts efficiently.

Omantel is strategically investing in cloud and infrastructure to empower SMEs, enterprises, and government entities. Omantel leads the market with its Omantel National Cloud, developed in partnership with Huawei, delivering secure, high-performance solutions.

Additionally, Omantel is the only certified provider of AWS sovereign cloud services in Oman, accelerating innovation across key industries and reinforcing Oman's position in the digital economy. Collaborations with Google focusing on Edge Cloud Computing is enabling to build scalable and efficient infrastructure.

Beyond Oman's borders, our alliance with Zain Group led to the formation of Zain Omantel International (ZOI), one of the largest wholesale companies in the middle east unlocking value in eight countries.

We recently launched SN1, Oman's second carrier-neutral data center, in Salalah with Equinix, enhancing global connectivity. The arrival of ten international submarine cables will make Salalah the second most connected city in the Middle East. These partnerships reinforce Omantel's vision of positioning Oman as a leading digital hub.

Omantel Innovation Labs evaluated over 370 startups, with 15 securing investments, fostering a dynamic startup ecosystem. Additionally, Omantel is spearheading smart city projects like Haitham City through its subsidiary Tadoom, leveraging IoT and smart technologies to drive urban transformation.

Omantel to advance next-gen connectivity, Generative AI, and Space Technology, is forging into R&D partnerships with key players, enhancing network performance, coverage, and customer experience.

We continue to invest in what sets us apart as the leader in a highly competitive market. Omantel has taken decisive steps to strengthen its core network capabilities, enhancing connectivity and performance.

These transformative efforts are not only shaping Omantel's future but also reinforcing our financial resilience, ensuring sustainable growth and long-term value creation for our stakeholders. The successful issuance of a \$500 million Sukuk attracted significant investor interest. Moody's upgraded Omantel's credit rating from Ba2 to Ba1 with a stable outlook, recognizing our solid financial performance. These milestones highlight our commitment to operational excellence and sustained value creation, keeping us at the forefront of Oman's digital future.

Thanks and Appreciation.

We take this opportunity to express our heartfelt gratitude to our shareholders and loyal customers for their continued support, which enabled us to achieve these excellent results. We also wholeheartedly appreciate the sincere contribution of executive management and employees to the company's

performance in the market's challenging situation. With your support, we are confident that Omantel will continue its good performance and will be able to reach new heights of excellence.

On behalf of the Board of Directors and the staff, we are honored to express our sincere gratitude to His Majesty Sultan Haitham bin Tariq for his visionary leadership. We pray to Almighty Allah to grant him long life, health, and welfare so that Oman and its people can achieve more progress, prosperity, and welfare.

On behalf of the Board of Directors

Chairman of the Board of Directors